

# Andres Calixto

1400 Ewan Blvd  
Daingerfield, Texas 75638

E: acalixto89@gmail.com  
P: (903) 806-2976

## EDUCATION

### High School

*Mount Pleasant High School, Mount Pleasant, TX*

Graduated Class of 2008

### Police Academy

*Northeast Texas Community College, Mount Pleasant, TX*

Graduated Class of 2012

## AWARDS

Received Priefert Highest Sales Increase award for the year 2019 with a positive of 7.80% increase on sales.

## FOREIGN LANGUAGES

*Spanish:* Native language

*English:* Fluent (speaking, reading, writing)

### Quality Assurance Specialist

December 2020 - Present

*Priefert Manufacturing, Mount Pleasant, TX*

- Implementing and checking of the quality system, conducting quality assurance audits. Monitoring and recording results from processes and procedures within the manufacturing company.
- Work with management personnel in the production and sales sides to ensure quality problems are resolved and stop recurrence.
- Analyze, collect and input NCR reports. Following through to ensure the issue is addressed, properly handled and taken care of.

### Inside Sales Representative

January 2016 – December 2020

*Priefert Manufacturing, Mount Pleasant, TX*

- Communicate with new and existing customers, both nationally and internationally, to discuss how their needs could be met with specific Priefert products and services; Maintain strong relationships with customers to boost retention and grow network of buyers; Keep detailed account records and contact logs.
- Work as a liaison between prospect or customer and Priefert authorized dealers to negotiate the pricing margin of company products; Research the market area in relation to Priefert products to assure competitive pricing.
- Collect and analyze bid proposals; prepare bid comparison reports for review by purchasing manager.

### Panel Parts Back-up Supervisor

July 2015 – December 2015

*Priefert Manufacturing, Mount Pleasant, TX*

- Supervised production welding crews; Monitored and verified product quality; Coordinated and directed manufacturing operations of groups of 10-20 welders in order to meet daily production goals.
- Read and interpret blueprints and instructed employees on assembly.
- Enforced Priefert's safety rules and strived to maintain a safe environment.

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## **Welding Trainer**

September 2012 - July 2015

*Priefert Manufacturing, Mount Pleasant, TX*

- Introduced new welders to company and explained how the welding department operated.
- Monitored the welders' progress and taught them welding skills.
- Prepared newly hired welders for their position, which included beginners and experienced welders.
- Enforced Priefert's safety rules and strived to maintain a safe environment.

## **Welding Lines Supervisor**

September 2012 - July 2015

*Priefert Manufacturing, Mount Pleasant, TX*

- Supervised production welding crews; Monitored and verified product quality; Coordinated and directed manufacturing operations of groups of 10-20 welders in order to meet daily production goals.
- Read and interpreted blueprints and instructed employees on assembly.
- Enforced Priefert's safety rules and strived to maintain a safe environment.